Edition 01 March 2024

BlackRock.

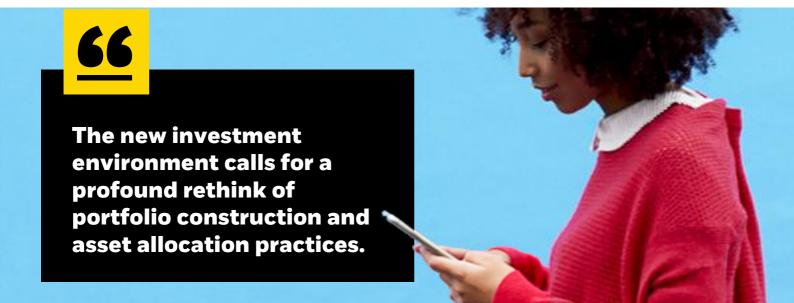
The Portfolio of the Future A spotlight on portfolio trends

An essential series of guides to effective portfolio construction

The era of heightened macro and market volatility calls for a new approach to portfolio construction. Since the beginning of this new regime in 2020, markets have continued to evolve and clients' business models have changed markedly leading to one of the most significant investment process transformations seen in a generation.

Against this backdrop, we believe that remaining anchored to the same investment habits of the past might limit an investor's ability to construct efficient multi-asset portfolios.

O1



The bar has been reset, and it is much higher

Profound changes are impacting the way institutions are building multi-asset portfolios. Investors are adjusting to a regime of greater volatility, uncertainty and divergence in market returns. While developed market central banks appear to have reached a peak in their tightening cycles, the era of ultra-low interest rates is in the past, and future expected returns look less attractive. There's less conviction about the path ahead: the range of estimates for key macro data, including inflation metrics, has grown wider. We believe excess returns over cash will be much lower for static exposures as a result.

Gone are the days of fixed, set and forget, regionally-constructed portfolio allocations, where product selection was dominated by

building blocks managed in silos – think public vs. private markets, and index vs. active strategies – and where 'more or less every investment choice worked' as equities and bonds often rallied together.

We believe we have entered a new phase of portfolios' alpha being delivered through more dynamic asset allocation choices implemented through granular exposures, characterised by the blurring of lines across strategies and markets, and where investors are measured by end clients against a higher performance bar – which calls for transformative innovation.

For illustrative purposes only.



Embracing change: out with the old, in with the new

In the past, portfolio builders placed a great deal of emphasis and resources on selecting investment products. This often resulted in a siloed approach to portfolio construction, as investors adhered to false dichotomies such as 'public vs. private markets' and 'passive vs. active strategies'.

For instance, index funds like ETFs were simply viewed by some as passive exposures and cheap beta building blocks, while the term 'active' equated to gaining exposure to alphaseeking managers who were expected to deliver above-benchmark returns for the entire multiasset portfolio. This approach led to inefficiencies in fee budget allocations and

shortcomings related to potential unintended tilts between the target and implemented portfolios. However, these inefficiencies were often overlooked due to the decades-long bull market in equities and fixed income, where almost any investment choice was successful.

In Europe, a gradual shift started to occur due to new regulations and changes in client demand. Over the past decade, we have seen greater focus on value for money and increased scrutiny of the products used to meet client objectives. Traditional fee structures have become more transparent, leading to changes in distributors' revenue models. Technology has enabled new competition in the form of robo advisors and digital offerings that provided simple, cost-efficient portfolio solutions. The adoption of index strategies has increased, as investors have continued to decouple key drivers of portfolio returns and become 'active with their passive', using ETFs to place asset allocation calls. Investors have increasingly recognised the value of viewing the investment universe through a portfolio lens and expressing long-term market and factor choices through index vehicles, while allocating excess fee budget to acquire alpha excellence from managers skilled in timing exposures and security selection.

Since the pandemic, we have entered a new era characterised by heightened uncertainly and performance dispersion, which we believe will accelerate the evolution of portfolio construction practices. We see the fixed allocation public markets model to be significantly challenged right now and going forward. This is due to the increasingly frequent spikes in volatility, as well

as changing correlations between fixed income and equities, resulting in diminished diversification benefits in the whole portfolio. While private markets are not uncorrelated to public markets, or fully immune to the volatility we see, they could offer a differentiated macro risk and return profile and a different marked to market dynamic, which can help to deliver a more resilient portfolio outcome for the future.

To be successful in this new regime, we advocate at a high level for the following shifts in approach:

- Getting more 'active' in portfolios through a more dynamic and granular asset allocation implemented through index and active, public and private market strategies.
 - > Read more
- Monitoring risk and stress testing portfolio outcomes.
- Educating end investors focusing on the outcome, not the product.

Follow our series of short papers and videos for our views on how to succeed in the new regime: from implementing a different approach to asset allocation, to product selection, with the aim of building a successful portfolio for the future.

Risk management cannot fully eliminate the risk of investment loss. There is no guarantee that stress testing will eliminate the risk of investing.

Gone are the days of Enter the new era of Static **Dynamic** Siloed **Blurring** Most Asset Asset Investment Investment Investment Investment allocation allocation choices choices approach approach working working

This document is marketing material: Before investing please read the Prospectus and the PRIIPs KID available on www.ishares.com/it, which contain a summary of investors' rights.

Risk warnings

Capital at risk. The value of investments and the income from them can fall as well as rise and are not guaranteed. Investors may not get back the amount originally invested.

Past performance is not a reliable indicator of current or future results and should not be the sole factor of consideration when selecting a product or strategy.

Changes in the rates of exchange between currencies may cause the value of investments to diminish or increase. Fluctuation may be particularly marked in the case of a higher volatility fund and the value of an investment may fall suddenly and substantially. Levels and basis of taxation may change from time to time.

Regulatory Information

This material is for distribution to Professional Clients (as defined by the Financial Conduct Authority or MiFID Rules) only and should not be relied upon by any other persons.

In the UK and Non-European Economic Area (EEA) countries: this is issued by BlackRock Advisors (UK) Limited, which is authorised and regulated by the Financial Conduct Authority. Registered office: 12 Throgmorton Avenue, London, EC2N 2DL, Tel: +44 (0)20 7743 3000. Registered in England and Wales No. 00796793. For your protection, calls are usually recorded. Please refer to the Financial Conduct Authority website for a list of authorised activities conducted by BlackRock.

In the European Economic Area (EEA): this is issued by BlackRock (Netherlands) B.V. is authorised and regulated by the Netherlands Authority for the Financial Markets. Registered office Amstelplein 1, 1096 HA, Amsterdam, Tel: 020 –549 5200, Tel: 31-20-549-5200. Trade Register No. 17068311 For your protection telephone calls are usually recorded.

In Italy: For information on investor rights and how to raise complaints please go to https://www.blackrock.com/corporate/compliance/investor-right available in Italian.

In Israel and South Africa: this is issued by BlackRock Investment Management (UK) Limited, authorised and regulated by the Financial Conduct Authority. Registered office: 12 Throgmorton Avenue, London, EC2N 2DL. Tel: + 44 (0)20 7743 3000. Registered in England and Wales No. 02020394. For your protection telephone calls are usually recorded. Please refer to the Financial Conduct Authority website for a list of authorised activities conducted by BlackRock.

For investors in Bahrain The information contained in this document is intended strictly for sophisticated institutions.

The information contained in this document, does not constitute and should not be construed as an offer of, invitation or proposal to make an offer for, recommendation to apply for or an opinion or guidance on a financial product, service and/or strategy. Whilst great care has been taken to ensure that the information contained in this document is accurate, no responsibility can be accepted for any errors, mistakes or omissions or for any action taken in reliance thereon. You may only reproduce, circulate and use this document (or any part of it) with the consent of BlackRock.

The information contained in this document is for information purposes only. It is not intended for and should not be distributed to, or relied upon by, members of the public.

The information contained in this document, may contain statements that are not purely historical in nature but are "forward looking statements". These include, amongst other things, projections, forecasts or estimates of income. These forward looking statements are based upon certain assumptions, some of which are described in

forward-looking statements are based upon certain assumptions, some of which are described in other relevant documents or materials. If you do not understand the contents of this document, you should consult an authorised financial adviser.

For investors in Switzerland This document is marketing material.

This document shall be exclusively made available to, and directed at, qualified investors as defined in Article 10 (3) of the CISA of 23 June 2006, as amended, at the exclusion of qualified investors with an opting-out pursuant to Art. 5 (1) of the Swiss Federal Act on Financial Services ("FinSA").

For information on art. 8 / 9 Financial Services Act (FinSA) and on your client segmentation under art. 4 FinSA, please see the following website: www.blackrock.com/finsa.

For investors in United Arab Emirates

The information contained in this document is intended strictly for non-natural Qualified Investors as defined in the UAE Securities and Commodities Authority's Board Decision No. 3/R.M of 2017 concerning Promoting and Introducing Regulations.

The information contained in this document, does not constitute and should not be construed as an offer of, invitation or proposal to make an offer for, recommendation to apply for or an opinion or guidance on a financial product, service and/or strategy. Whilst great care has been taken to ensure that the information contained in this document is accurate, no responsibility can be accepted for any errors, mistakes or omissions or for any action taken in reliance thereon. You may only reproduce, circulate and use this document (or any part of it) with the consent of BlackRock.

The information contained in this document is for information purposes only. It is not intended for and should not be distributed to, or relied upon by, members of the public. The information contained in this document, may contain statements that are not purely historical in nature but are "forward-looking statements". These include, amongst other things, projections, forecasts or estimates of income. These forward-looking statements are based upon certain assumptions, some of which are described in other relevant documents or materials. If you do not understand the contents of this document, you should consult an authorised financial adviser.

Any research in this document has been procured and may have been acted on by BlackRock for its own purpose. The results of such research are being made available only incidentally. The views expressed do not constitute investment or any other advice and are subject to change. They do not necessarily reflect the views of any company in the BlackRock Group or any part thereof and no assurances are made as to their accuracy.

This document is for information purposes only and does not constitute an offer or invitation to anyone to invest in any BlackRock funds and has not been prepared in connection with any such offer.

© 2024 BlackRock, Inc. All Rights reserved. BLACKROCK, BLACKROCK SOLUTIONS and iSHARES are trademarks of BlackRock, Inc. or its subsidiaries in the United States and elsewhere. All other trademarks are those of their respective owners.

